



## **Strategic Planning Facilitation and Implementation Case Studies**

### **Case Study 1**

#### **Large Public Vocational Education and Training Provider**

- 2,500 employees, 65,000 students
- Infiniti assisted with strategic planning facilitation over 3 years
- Engagement process of over 50 senior managers in the process
- Identify priorities, plan activities
- Training and development in key areas (innovation, customer focus, change)
- Keynote address on innovation, customer focus

### **Case Study 2**

#### **SME Telecommunications Provider**

- Information and communications technology provider to small, medium and large organisations
- Facilitated planning process
- Identified core business focus
- Oversaw implementation of priority projects to change focus of business, improve internal processes and retain customers
- Senior management mentoring, leadership development

### **Case Study 3**

#### **SME Mining Industry Electrical Engineering Products and Service Provider**

- Owners wanted to double the revenue of the business in 5 years
- Facilitated 3 day planning retreat to identify vision, priorities, projects
- Facilitated implementation process over 4 months
- Senior management mentoring
- Annual conference keynote address on leadership

### **Case Study 4**

#### **Publically Listed Power Generator**

- Worked with key stakeholders to clarify the organisation's vision
- Developed strategic priorities – Key Result Areas
- Identified priority projects in each Key Result Areas
- Facilitated and guided the implementation methodology
- Mentor Program for Leadership Team